

REAL Deal Reuse Store

Renovation Materials Manager Job Opening

REAL is creating a new Renovation Materials Manager position at its REAL Deal Reuse Store. The position is part-time, with greater hours in the construction months and fewer hours in mid-winter. The Manager reports to REAL Deal Executive Director Susan Brandum.

The Primary Responsibilities of the position are to:

- Develop and expand the Renovation Materials department of the REAL Deal
- Use exceptional sales and customer relations skills to increase sales of renovation materials
- Increase the quality and amount of donations of renovation materials
- Develop relationships with contractors and renovators to facilitate their donations of good, used materials to the REAL Deal
- Manage volunteers in the Renovation Materials department in the store and the store yard
- Seek out tear-out opportunities; act as lead contractor; cost, organize and manage the tear-outs using volunteer teams; and supervise and train the teams.

The ideal candidate is a person who has many years experience in the construction and renovation fields in the region of Lanark, Leeds and Grenville counties; who is well connected in the field; who is seeking part-time work; who is of an entrepreneurial spirit, opportunistic and enjoys developing new projects; who enjoys talking to customers and donors and determining their needs; who likes to teach and is receptive to new ideas; and who is looking for an opportunity to give back to the community.

REAL is a successful 25-year-old local environmental non-profit and charity. It is based in Smiths Falls but serves the region bounded by the counties of Lanark, and northern Leeds and Grenville.

The REAL Deal opened its doors in 2008 and quickly became an established community institution. It is the region's pre-eminent reuse store. Everything the store sells is donated by residents and businesses in the counties of Lanark, Leeds and Grenville. Consequently, it keeps more than 40 tonnes of good materials and an additional 40 tonnes of electronic waste out of landfill. The REAL Deal has also become a tourist destination, attracting thousands of people from outside the region to Smiths Falls.

The REAL Deal is a social enterprise and its three goals are to: 1) to keep good materials out of landfill 2) to generate revenue for REAL and 3) to provide good volunteer opportunities. The store relies on the contributions of about 35 volunteers each year, many of who regularly donate up to 24 hours week to the REAL Deal. The Town of Smiths Falls, Drummond North Elmsley Township and Montague Township contribute to support the REAL Deal as they benefit from the waste diversion.

Submit a resume with a cover letter explaining why you want to work for REAL and the REAL Deal by the end of May 1 to Susan Brandum at sbrandum@cogeco.ca Contact Ms. Brandum with any questions about the position at 613-267-2257. An application without a covering letter will be rejected.